

hjs|essentia helps local firm 'connect' with Taxation Award



Pictured, Simon Gale of hjs|essentia (with the Taxation award), and John Crawford (right) of The VAT Consultancy.

EXCELLENT communications have proved a winning formula for a Hampshire firm.

Alresford-based company The VAT consultancy knew they needed the ability to be in touch with each other and their clients all the time if they were to provide a first class service across the globe.

So they asked Southampton based hjs|essentia, a division of hjs Solutions, to update their mobile phone system to help them work remotely.

And the change proved so productive that the VAT Consultancy was awarded "Best Tax Team" in the Taxation Awards 2009.

hjs|essentia specialise in providing IT services and support for small to medium sized businesses in the South of England.

Simon Gale of hjs|essentia explained: "Mobile communications are so important in today's commercial world. Whether you are working from home or traveling abroad, business people expect to be able to keep their finger on the office pulse.

"The VAT Consultancy needed the ability to have their office in their pocket. They needed to have access to phone calls, synchronize calendars and contacts, and retrieve documents, without the hassle of having to fire up their laptops when off

site. Now, with the latest mobile phones, all this has become possible, helping them become a smoother-running business."

John Crawford, Managing Director of The VAT Consultancy commented: "I am extremely proud that a local business from Alresford has achieved what we have. Our service offering is extremely efficient now that we have technology in place, which means that we do not need to be office-based. With the help of our technology company, hjs|essentia in Southampton, we can access e-mails, diaries, and electronic files through mobile phone links, wherever we are."